

**RESOLUTION NO. 79-2021**

Introduced by Joel Hagy

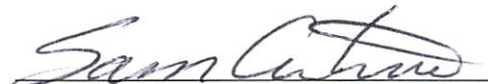
**A RESOLUTION AUTHORIZING THE EXPENDITURE OF AN AMOUNT NOT TO EXCEED SIXTY-FIVE THOUSAND AND 00/100 DOLLARS (\$65,000.00) FOR ROCK SALT PURCHASED THROUGH AN AGREEMENT BETWEEN COMPASS MINERALS AMERICA, INC. AND THE BOARD OF COUNTY COMMISSIONERS OF ERIE COUNTY FOR THE PURPOSE OF FURNISHING BULK DEICING ROCK SALT TO THE CITY OF HURON AND VARIOUS OTHER POLITICAL SUBDIVISIONS THROUGHOUT ERIE COUNTY DURING THE 2022 CALENDAR YEAR**

**BE IT RESOLVED BY THE COUNCIL OF THE CITY OF HURON, OHIO:**

**SECTION 1.** That the Board of County Commissioners of Erie County, Ohio having advertised for bids, awarded such and entered into agreement with Compass Minerals America, Inc. for \$45.00/ton (delivered) for the purpose of furnishing bulk highway deicing rock salt for the calendar year of 2022 for the Erie County Engineer and various other political subdivisions with the City of Huron being allocated up to 1,000 tons according to the provisions outlined in said agreement to be substantially in the form of Exhibit "A" attached hereto and made a part hereof.

**SECTION 2:** That this Council hereby finds and determines that all formal actions relative to the adoption of this Resolution were taken in an open meeting of the Council and that all deliberations of this Council and of its committees, if any, which resulted in formal action, were taken in meetings open to the public in full compliance with applicable legal requirements, including O.R.C. §121.22 of the Revised Code.

**SECTION 3:** This Resolution shall be in full force and effect from and immediately following its adoption.

  
Sam Artino, Mayor

ATTEST:   
Clerk of Council

ADOPTED: 09 NOV 2021



**RESOLUTION NO. 21-318**

**RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS OF  
ERIE COUNTY, OHIO, FOR THE PURPOSE OF ENTERING INTO AN  
AGREEMENT WITH COMPASS MINERALS AMERICA, INC.**

The Board of County Commissioners of Erie County, Ohio, met this 28th day of September, 2021, in special session with the following members present:

Patrick J. Shenigo, Mathew R. Old, and Stephen L. Shoffner.

Mr. Old introduced the following resolution and moved its adoption.

**BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF  
ERIE COUNTY, OHIO:**

**THAT**, this Board hereby enters into an agreement with Compass Minerals America, Inc., 9900 W. 109<sup>th</sup> Street, Suite 100, Overland Park, Kansas 66210, for the purpose of furnishing rock salt for highway ice control during the 2022 calendar year for the Erie County Engineer and various other political subdivisions throughout Erie County, according to the provisions as outlined in the attached document; and

**THAT**, this Board of County Commissioners hereby finds and determines that all formal actions relative to the adoption of this resolution were taken in an open meeting of this Board; and that all deliberations of this Board and of its committees, if any, which resulted in formal action, were taken in meetings open to the public in full compliance with applicable legal requirements, including Section 121.22 of the Revised Code.

Mr. Shoffner seconded the motion for the adoption of said resolution; and the roll being called upon its adoption, the vote resulted as follows:

Roll Call: Mr. Old, Aye; Mr. Shoffner, Aye; Mr. Shenigo, Aye

Adopted: September 28, 2021

**CERTIFICATE**

I, Erin M. Paolano, Clerk of the Board of County Commissioners of Erie County, Ohio, hereby do certify that the above is a true and correct copy of resolution adopted by said Board under said date, and as same appears in Commissioners' Journal Volume #227.

*Erin M. Paolano* Clerk  
Board of County Commissioners  
of Erie County, Ohio

Approved by County Administrator *Hank S. Solowiej*  
Hank S. Solowiej, CPA

Compass minerals America - rock salt

**AUDITOR'S CERTIFICATE**

I hereby certify that the sum of \$0.00, being the amount needed to meet the obligations of the foregoing Agreement with COMPASS MINERALS AMERICA, INC., is in the county treasury to the credit of an appropriate fund duly appropriated for such purpose and not otherwise encumbered or in the process of collection.

21510-4040-522000  
ENGINEER

RESO. NO: \_\_\_\_\_

CONTRACT NO: \_\_\_\_\_

P.O. NUMBER: \_\_\_\_\_

Date: 9/15/2021

*Richard H. Jeffery*  
Richard H. Jeffery  
County Auditor

Approved As to Content:

*John P. Farnsworth*  
Elected Official/Department Head

# AUDITOR'S CERTIFICATE

I hereby certify that the sum of **\$0.00**, being the amount needed to meet the obligations of the foregoing Agreement with **COMPASS MINERALS AMERICA, INC.**, is in the county treasury to the credit of an appropriate fund duly appropriated for such purpose and not otherwise encumbered or in the process of collection.

10100-1080-522000  
FACILITIES

RESO. NO: \_\_\_\_\_

CONTRACT NO: \_\_\_\_\_

P.O. NUMBER: \_\_\_\_\_

Date: 9/15/2021

Richard H. Jeffrey / RJS  
Richard H. Jeffrey  
County Auditor

Approved As to Content:

Marcus  
Elected Official/Department Head

Keith Faber  
Ohio Auditor

## Certified Search for Unresolved Findings for Recovery

OHIO AUDITOR OF STATE  
KEITH FABER

Office of Auditor of State  
88 East Broad Street  
Post Office Box 1140  
Columbus, OH 43216-1140

(614) 468-4514  
(800) 282-0370

Auditor of State - Unresolved Findings for Recovery Certified Search

I have searched The Auditor of State's unresolved findings for recovery database using the following criteria:

### Contractor's Information:

Name: ,  
Organization: **COMPASS MINERALS AMERICA, INC.**  
Date: **9/16/2021 2:46:30 PM**

This search produced the following list of 17 possible matches:

Name/Organization	Address
Combs, Brenda	109 Flat Rock Drive
Combs, Brenda	109 Flat Rock Drive
Harmony Community School	
Harmony Community School, c/o Buckeye Community Hope Foundation	3021 East Dublin Granville Road
Harmony Community School, c/o Buckeye Community Hope Foundation	3021 East Dublin Granville Rd.
Harmony Community School, c/o Buckeye Community Hope Foundation	3021 East Dublin Granville Road
Harmony Community School, c/o Buckeye Community Hope Foundation	3021 East Dublin-Granville Rd.
Harmony Community School, c/o Buckeye Community Hope Foundation	3021 East Dublin Granville Rd.
Harrison County Democratic Executive Committee	80900 Slab Camp Road
Rhee Academy Community School	
Somali Bantu (Youth Community of Ohio)	3823 Sullivant Avenue
Somali Development Agency/Amedcom	4312 Westport Road
Theodore Roosevelt Public Community School	c/o Richland Academy 75 North Walnut Street
Third Wave Communications, LLC	P.O. Box 1355
Western Surety Company	CAN Surety Claims
Western Surety Company	CAN Surety, Surety Claims
Wright (AHRMS Management Company), Marcus	

The above list represents possible matches for the search criteria you entered. Please note that pursuant to ORC 9.24, only the person (which includes an organization) actually named in the finding for recovery is prohibited from being awarded a contract.

If the person you are searching for appears on this list, it means that the person has one or more findings for recovery and is prohibited from being awarded a contract described in ORC 9.24, unless one of the exceptions in that section apply.

If the person you are searching for does not appear on this list, an attached copy of this page can serve as documentation of your compliance with ORC 9.24(g).

Please note that pursuant to ORC 9.24, it is the responsibility of the public office to verify that a person to whom it plans to award a contract does not appear in the Auditor of State's database. The Auditor of State's office is not responsible for inaccurate search results caused by user error or other circumstances beyond the Auditor of State's control.

**WITNESSETH:**

The Supplier shall furnish 10,165 tons, more or less, of bulk highway deicing rock salt, treated to prevent caking, for highway ice control during the 2022 calendar year (1/01/2022 - 12/31/2022). Rock salt delivered to and or picked up by Buyer must be treated with sufficient amounts of anti-caking additives/chemicals so the rock salt will remain in a free flowing, usable condition (without the presence of clumping).

This contract made and entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2021, by and between Compass Minerals America, Inc., 9900 W. 109th St., Suite 100, Overland Park, Kansas 66210, hereinafter called the "Supplier" and the Board of Commissioners, Erie County, Ohio hereinafter called "Contracting Authority."

# CONTRACT

Requested Tons	Cost of Pick-Up	Total	Cost for Delivery	Total
Erie County Engineer, Highway Dept.	3,100	\$47,440.00	\$151,808.00	\$144,008.00
Erie County Facilities Dept.	150	47,440.00	\$7,116.00	\$6,750.00
Berlin Township	200	47,440.00	9,488.00	9,000.00
Florence Township	100	47,440.00	4,744.00	4,500.00
Crown Township	100	47,440.00	4,744.00	4,500.00
Huron Township	600	47,440.00	28,464.00	27,000.00
Margaretta Township	300	47,440.00	14,232.00	13,500.00
Milan Township	600	47,440.00	28,464.00	27,000.00
Oxford Township	175	47,440.00	8,302.00	7,875.00
Perkins Township	600	47,440.00	28,464.00	27,000.00
Village of Berlin Heights	600	47,440.00	28,464.00	27,000.00
Village of Castalia	100	47,440.00	4,744.00	4,500.00
Village of Milan	400	47,440.00	18,976.00	18,000.00
City of Huron	1,000	47,440.00	47,440.00	45,000.00
City of Sandusky	2,500	47,440.00	118,600.00	112,500.00
Sandusky City Schools	40	47,440.00	1,897.60	1,800.00
Requisitions	10,165		\$482,227.60	\$457,425.00

TO BE ALLOCATED AS FOLLOWS:

EACH COUNTY AGENCY WILL BE BILLED SEPARATELY. Rock salt to be picked up at a contract price of \$47.44/Ton. Rock salt to be delivered to any bid destination in Erie County Ohio, with no minimum tonnage required at a contract price of \$45.00/Ton, not to exceed \$158,924.00 (\$151,808.00 - Erie County Engineer, \$7,116.00 - Erie County Facilities Department) without prior written authorization. No deliveries will be made without prior written authorization by the Erie County Engineer or Erie County Facilities Department and written concurrence by the Erie County Auditor that the funds are available.

In the event of a conflict between the terms and conditions of this Contract and the terms and conditions of the bid dated AUGUST 19, 2021, the terms and conditions of the Contract shall prevail.

ROCK SALT CALENDAR YEAR 2022

#### **SUPPLIER SERVICE REQUIREMENTS**

The Supplier, upon written authorization of the Commissioners, will complete the work as detailed in the attached Request for Bid titled: TREATED ROCK SALT FOR HIGHWAY ICE CONTROL, along with the bid submitted by Compass Minerals America, Inc. on August 25, 2021.

#### **SUPPLIER RESPONSIBILITIES**

The Supplier shall submit a detailed invoice for the products picked up or delivered in accordance with the provisions in the original specifications.

#### **TERM**

This contract shall remain in effect from January 1, 2022 through December 31, 2022.

#### **INDEMNITY**

The Supplier shall indemnify, hold harmless and defend the Commissioners and the other political entities in Erie County, Ohio, and their employees, from and against any and all claims, liability, damage or loss to person or property which may arise or grow out of the performance of this contract by Supplier, Supplier's agents, employees, invitees or others acting on behalf of the Supplier.

#### **INSURANCE REQUIREMENTS**

The Supplier agrees to meet all insurance requirements, and workers' compensation requirements, as required by the Ohio Revised Code. This contract shall be governed by and construed in accordance with the laws of the State of Ohio.

#### **MODIFICATION**

This contract may be supplemented, amended, or modified only by the mutual agreement of the parties. No supplement, amendment, or modification of this contract shall be binding unless it is in writing and signed by all parties. In the event of cancellation of an executed order due to Commissioners' breach of contract, or for Commissioners' termination for convenience, Supplier will be compensated for product supplied to-date.

#### **NOTICE TO PROCEED**

The Supplier shall, upon receipt of a copy of the Erie County Commissioners resolution to enter into an agreement with supplier, provide product commencing on January 1<sup>st</sup> of the term described herein above. A purchase order, in accordance with the bidding documents shall be subsequently issued by Erie County.

#### **NON-DISCRIMINATION**

The Supplier shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, age, disability or military status as defined in section 4112.01 of the Revised Code, national origin, or ancestry. The Supplier shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, age, disability or military status as defined in section 4112.01 of the Revised Code, national origin, or ancestry. Such action shall include, but is not limited to, the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination, including apprenticeship. Supplier agrees to comply with all pertinent provisions of Section 153.59 of the Ohio Revised Code.

#### **FINDINGS FOR RECOVERY**

The Supplier affirmatively represents and warrants to the State that it is not subject to a finding for recovery under R.C. 9.24, or that it has taken appropriate remedial steps required under R.C. 9.24 or otherwise qualifies under that section. The Supplier agrees that, if this representation or warranty is deemed to be false, the contract shall be void *ab initio* as between the parties to this contract, and any funds paid by the State hereunder immediately shall be repaid to the State, or an action for recovery immediately may be commenced by the State for recovery of said funds.

#### **COUNTERPARTS**

This contract may be executed in two or more counterparts, each shall be deemed to be an original and taken together shall be deemed to be one and the same instrument. This contract may be executed and delivered by facsimile or electronically in Microsoft Word or PDF format.

#### **COMPONENT PARTS OF THIS CONTRACT**

The executed contract documents shall consist of the following:

- a. This Contract
- b. Bid Specifications
- c. Signed copy of Bid
- d. Erie County Commissioner's Resolution to enter into an Agreement

These documents constitute the entire contract between the parties and its provisions shall be construed in accordance with the laws of the State of Ohio. This contract, together with other documents enumerated above, is as fully a part of the contract as if hereto attached or herein repeated, and forms the contract between the parties hereto. In the event that any provision in any component part of this contract conflicts with any provision of any other component part, the provision of the component part first enumerated above shall govern, except as otherwise specifically stated.

SIGNED AND ACKNOWLEDGED IN THE PRESENCE OF:

COMPASS MINERALS AMERICA, INC.



Signature

Director, US Highway Sales

Title

48-1047632

Taxpayer I.D. #

BOARD OF COUNTY  
COMMISSIONERS OF ERIE  
COUNTY, OHIO

Patrick J. Shenigo



Mathew R. Old



Stephen L. Shofner

Approved as to Form:



Asst. Prosecuting Attorney

Approved as to Content:



Jack Farschman, P.E., P.S., Erie County Engineer

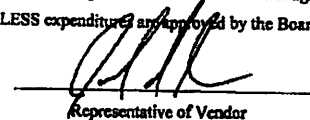


Gary Weilnau, Building & Grounds Superintendent

CONTRACT LIMITATION CERTIFICATE

I, Joel Gendes, on behalf of COMPASS MINERALS  
(Name of representative of vendor)

AMERICA, INC., do hereby acknowledge that the maximum amount of monetary obligation of Erie County, Ohio, i.e., Board of County Commissioners of Erie County, Ohio, under the hereinbefore attached contract or agreement is \$158,924.00 UNLESS the Board of Erie County Commissioners gives PRIOR APPROVAL for additional expenditures of money under the contract or agreement and the County Auditor certifies to the availability of such additional funds. Erie County, Ohio, i.e., the Board of County Commissioners of Erie County, Ohio SHALL NOT BE HELD LIABLE by COMPASS MINERALS AMERICA, INC. for any monetary obligations under this contract or agreement above the maximum amount of \$158,924.00, UNLESS expenditures are approved by the Board.



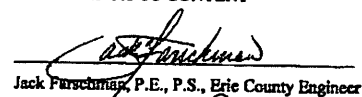
Representative of Vendor

Sworn to before me and subscribed in my presence this 14th day of September  
2021.



(Notary Public)

APPROVED AS TO CONTENT



Jack Farschman, P.E., P.S., Erie County Engineer



Gary Weilnau, Building & Grounds Superintendent



**ATTACHMENT D**  
**NON-COLLUSION AFFIDAVIT**

State of ~~MISS~~ Kansas  
Johnson  
~~ESS~~ County

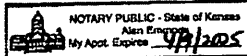
BID Identification: "TREATED ROCK SALT FOR HIGHWAY ICE CONTROL"

CONTRACTOR Joel Gerdes, being first duly sworn, deposes and says that he is Director of Sales (sole owner, a partner, president, secretary, etc.) of Compass Minerals America Inc the party making the foregoing BID; that such BID is not made in the interest of or on behalf of any undisclosed person, partnership, company, association, organization or corporation; that such BID is genuine and not collusive or sham; that said BIDDER has not directly or indirectly induced or solicited any other BIDDER to put in a false or sham BID and has not directly or indirectly colluded, conspired, connived or agreed with any BIDDER or anyone else to put in a sham BID, or that any one shall refrain from bidding; that said BIDDER has not in any manner, directly or indirectly, sought by agreement, communication or conference with anyone to fix the BID price of said BIDDER or of any other BIDDER, or to fix any overhead, profit or cost element of such BID price, or of that of any other BIDDER, or to secure any advantage against the CONTRACTING AUTHORITY awarding the contract or anyone interested in the proposed contract; that all statements contained in such BID are true; and further, that said BIDDER has not, directly or indirectly, submitted his BID price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid and will not pay any fee in connection therewith, to any corporation, partnership, company, association, organization, BID depository, or to any member of agent thereof, or to any other individual except to such person or persons as have a partnership or other financial interest with said BIDDER in his general business.

Signed:

Subscribed and sworn to before me this 20<sup>th</sup> day of August, 2021.

Seal of Notary



**ATTACHMENT C**  
**AFFIDAVIT OF CONTRACTOR OR SUPPLIER OF NON-DELINQUENCY OF**  
**PERSONAL PROPERTY TAXES**

O.R.C. 5719.042

STATE OF ~~MISS~~ Kansas

SS:

TO:

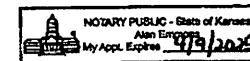
The undersigned, being first duly sworn, having been awarded a contract by you for "TREATED ROCK SALT FOR HIGHWAY ICE CONTROL" hereby states that we are not charged at the time the bid was submitted with any delinquent personal property taxes on the general tax list of personal property of any county in which you as a taxing district have territory and that we were not charged with delinquent personal property taxes on any such tax list. In consideration of the award of the above contract, the above statement is incorporated in said contract as a covenant of the undersigned.

Mary Wells

Sworn to before me and subscribed in my presence this 20<sup>th</sup> day of August, 2021.

Allen Emerson

Notary Public





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
11/02/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER  
Marsh USA Risk & Insurance Services  
15 West South Temple, Suite 700  
Salt Lake City, UT 84101

CONTRACT  
NAME: [ ]  
PHONE: [ ] FAX: [ ]  
E-MAIL: [ ]  
ADDRESS: [ ]  
INSURER(S) AFFORDING COVERAGE: [ ] NAIC # [ ]  
INSURER A: ACE American Insurance Company 22057  
INSURER B: N/A  
INSURER C: [ ]  
INSURER D: [ ]  
INSURER E: [ ]  
INSURER F: [ ]

CH101916390-STNO-GAISHU-25-21

INSURED  
Compass Minerals Group, Inc. &  
The North American Salt Company  
9900 W. 109th Street, Suite 100  
Overland Park, KS 66210

COVERAGES CERTIFICATE NUMBER: SEA-00048416-11 REVISION NUMBER: 7

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

ITEM NO.	TYPE OF INSURANCE	ADDITIONAL INFORMATION	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXPI. DATE (MM/DD/YYYY)	COVERAGE	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> S/R \$500,000 GEN. AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO. <input type="checkbox"/> LOC <input type="checkbox"/> OTHER: <input type="checkbox"/> UNREVEALED <input type="checkbox"/> EXCESS LIMIT <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> RETENTION \$		XSLO2763043	11/01/2020	11/01/2021	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (EA COMPRESS) \$ 100,000 MED EXP (Per person) \$ PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000	
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> AUTO ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> UNREVEALED <input type="checkbox"/> EXCESS LIMIT <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> RETENTION \$		SAH0557352	11/01/2020	11/01/2021	COMBINED SINGLE LIMIT (EA ACCIDENT) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (EA ACCIDENT) \$ COMP/OP COLL. DED \$ 2,000	
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETARY PARTNERS/EXECUTIVE OFFICERS/BOARD MEMBERS EXCLUDED? (Indemnify in WR) Y/N If yes, describe scope of operations below:	Y/N N/A	WLC038275921 (AOS) SCFC0829933 (W)	11/01/2020	11/01/2021	<input checked="" type="checkbox"/> F&R <input type="checkbox"/> STATUT. <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYER \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Rec Road Salt  
Board of County Commissioners of Erie County, Ohio is included as additional insured where required by written contract with respect to general liability.

## CERTIFICATE HOLDER

Board of County Commissioners of Erie  
County, Ohio  
2900 Columbus Avenue, Room 327  
Sandusky, OH 44870

## CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE  
of Marsh USA Risk & Insurance Services  
Trenton Bennett

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ACORD 25 (2018/03)

The ACORD name and logo are registered marks of ACORD



Bureau of Workers'  
Compensation

30 W. Spring St.  
Columbus, OH 43215

## Certificate of Ohio Workers' Compensation

This certifies that the employer listed below participates in the Ohio State Insurance Fund as required by law. Therefore, the employer is entitled to the rights and benefits of the fund for the period specified. This certificate is only valid if premiums and assessments, including installments, are paid by the applicable due date. To verify coverage, visit [www.bwc.ohio.gov](http://www.bwc.ohio.gov), or call 1-800-844-8292.

This certificate must be conspicuously posted.

Policy number and employer  
01678402

Period Specified Below  
07/01/2020 to 07/01/2021

COMPASS MINERALS  
9900 W 109TH ST STE 100  
OVERLAND PARK, KS 66210-1436



[www.bwc.ohio.gov](http://www.bwc.ohio.gov)  
Issued by: BWC

Stephanie McCloud

Administrator/CEO

You can reproduce this certificate as needed.

## Ohio Bureau of Workers' Compensation

### Required Posting

Section 4123.54 of the Ohio Revised Code requires notice of rebuttable presumption. Rebuttable presumption means an employee may dispute or prove untrue the presumption (or belief) that alcohol, marijuana or a controlled substance not prescribed by the employee's physician is the proximate cause (main reason) of the work-related injury.

The burden of proof is on the employee to prove the presence of alcohol, marijuana or a controlled substance was not the proximate cause of the work-related injury. An employee who tests positive or refuses to submit to chemical testing may be disqualified for compensation and benefits under the Workers' Compensation Act.



Bureau of Workers'  
Compensation

You must post this language with the Certificate of Ohio Workers' Compensation.

DP-29 BWC-1629 (Rev. Jan. 10, 2019)



**BID GUARANTY AND CONTRACT BOND**  
(Section 153.571)  
(Not to be filled out if certified check is submitted.)

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned  
Compass Minerals America Inc. 9900 W 109th Street, Ste. 100 Overland Park, KS 66210  
(Here insert full name or legal title of Contractor and Address)

as Principal and RLJ Insurance Company  
(Here insert full name or legal title of Surety)  
(licensed to do business in the State of Ohio) as Surety, are hereby held and firmly bound  
unto Board of Erie County Commissioners  
(Here insert full name or legal title of Owner)

hereinafter called Obligor, in the penal sum of the dollar amount of the bid submitted by  
the Principal to the Obligor on August 25, 2021 to undertake the project known as:

Treated Rock Salt for Highway Ice Control

(Here insert full name, address and description of the Project)

The penal sum referred to herein shall be the dollar amount of the Principal's bid to the Obligor, incorporating any additive or deductive alternate proposals made by the Principal on the date referred to above to the Obligor, which are accepted by the Obligor. In no case shall the penal sum exceed the amount of

(                    ) dollars  
(If the above line is left blank the penal sum will be the amount of the Principal's bid, including alternates. Alternatively, if completed, the amount stated must not be less than the full amount of the bid, including alternates, in dollars and cents. A percentage is not acceptable.) For the payment of the penal sum will and truly to be made, we hereby jointly and severally bind ourselves, our heirs, executors, administrators, successors and assigns.

THE CONDITION OF THE ABOVE OBLIGATIONS IS SUCH, that whereas the above named Principal has submitted a bid on the above referred project;

NOW, THEREFORE, if the Obligor accepts the bid of the Principal and the Principal fails to enter into a proper contract in accordance with the bid, plans, details, specifications and bills for material; and in the event the Principal pays to the Obligor the difference not to exceed ten percent (10%) of the penalty hereof between the amount specified in the bid and such larger amount for which the Obligor may be in good faith contract with the next lowest bidder to perform the work covered by the bid; or in the event the Obligor does not award the contract to the next lowest bidder and resubmits the project for bidding, the Principal will pay the Obligor the difference not to exceed ten percent (10%) of the penalty hereof between the amount specified in the bid, or the costs,

in connection with the resubmission, of printing new contract documents, required advertising and printing and mailing notices to prospective bidders, whichever is less, then this obligation shall be void, otherwise to remain in full force and effect. If the Obligor accepts the bid of the Principal and the Principal within ten (10) days after the awarding of the contract, enters into a proper contract in accordance with the bid, plans, details, specifications, and bills of material, which said contract is made a part of this bond the same as though set forth herein; and

IF THE SAID Principal shall well and faithfully perform each and every condition of such contract; and indemnify the Obligor against all damage suffered by failure to perform such contract according to the provisions thereof and in accordance with the plans, details, specifications, and bills of material therefore; and shall pay all lawful claims of subcontractors, materialmen, and laborers, for labor performed and materials furnished in the carrying forward, performing, or completing of said contract; we agreeing and assenting that this undertaking shall be for the benefit of any materialman or laborer having a just claim, as well as for the Obligor herein; then this obligation shall be void; otherwise the same shall remain in full force and effect; it being expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall in no event exceed the penal amount of this obligation as herein stated.

THE SAID Surety hereby stipulates and agrees that no modifications, omissions, or additions in or to the terms of said contract or in or to the plans and specifications therefore shall in any way affect the obligations of said Surety on its bond, and it does hereby waive notice of any such modifications, omissions or additions to the terms of the contract or to the work or to the specifications.

SIGNED AND SEALED THIS 13th day of August, 2021

PRINCIPAL:

Compass Minerals America Inc.

BY: Joel Gerdes

TITLE: Director US Highway Sales

SURETY COMPANY ADDRESS

9025 N. Lindbergh Dr.

Street

Peoria, IL 61615

City State Zip

SURETY:

RLJ Insurance Company

BY: Tina Davis

SURETY AGENT'S ADDRESS

Marsh USA Inc.

Agency Name

15 W South Temple Ste 700

Street

Salt Lake City, UT 84101

City State Zip

State of Utah }  
County of Salt Lake } ss:

On August 13, 2021, before me, a Notary Public in and for said County and State, residing therein, duly commissioned and sworn, personally appeared

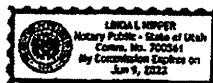
Tina Davis

known to me to be Attorney-in-Fact of RLI Insurance Company  
the corporation described in and that executed the within and foregoing instrument, and known to me to be the person who executed the said instrument in behalf of the said corporation, and he duly acknowledged to me that such corporation executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, the day and year stated in this certificate above.

My Commission Expires June 9, 2022

Linda L. Napper  
Notary Public



## POWER OF ATTORNEY

**RLI Insurance Company  
Contractors Bonding and Insurance Company**

9025 N. Lindbergh Dr. Peoria, IL 61615  
Phone: 800-645-2402

Bond No. 84614-RLI-21-021

### Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes, but may be detached by the approving officer if desired.

That this Power of Attorney may be effective and given to either or both of **RLI Insurance Company and Contractors Bonding and Insurance Company**, required for the applicable bond.

That **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, each Illinois corporations (as applicable), each authorized and licensed to do business in all states and the District of Columbia do hereby make, constitute and appoint:

Tina Davis in the City of Salt Lake City, State of UT

its true and lawful Agent and Attorney in Fact, with full power and authority hereby conferred upon him/her to sign, execute, acknowledge and deliver for and on its behalf as Surety, in general, any and all bonds and undertakings in an amount not to exceed Twenty Five Million Dollars (\$25,000,000) for any single obligation, and specifically for the following described bond.

Principal: Compass Minerals America Inc.

Obligee: Board of Erie County Commissioners

**RLI Insurance Company and Contractors Bonding and Insurance Company**, as applicable, have each further certified that the following is a true and exact copy of a Resolution adopted by the Board of Directors of each such corporation, and now in force, to-wit:

"All bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation shall be executed in the corporate name of the Corporation by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or Agents who shall have authority to issue bonds, policies or undertakings in the name of the Corporation. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation. The signature of any such officer and the corporate seal may be printed by facsimile or other electronic image."

IN WITNESS WHEREOF, **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, as applicable, have caused these presents to be executed by its respective Vice President with its corporate seal affixed this 13th day of August, 2021.



**RLI Insurance Company  
Contractors Bonding and Insurance Company**

Barton W. Davis  
Vice President

### CERTIFICATE

I, the undersigned officer of **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the **RLI Insurance Company and/or Contractors Bonding and Insurance Company** this 13th day of August, 2021.

**RLI Insurance Company  
Contractors Bonding and Insurance Company**

By: Jeffrey O. Dick  
Corporate Secretary

A00AID19

State of Illinois

County of Peoria

On this 13th day of August, 2021, before me, a Notary Public, personally appeared Barton W. Davis, who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, and acknowledged said instrument to be the voluntary act and deed of said corporation.

By: Jacqueline M. Bockler  
Notary Public



Office of Risk Assessment  
50 West Town Street  
Third Floor - Suite 300  
Columbus, Ohio 43215  
(614)644-2658  
Fax(614)644-3256  
www.insurance.ohio.gov

# Ohio Department of Insurance

Mike DeWine - Governor  
Judith French - Director

## Certificate of Compliance



Issued 03/23/2021

Effective 04/02/2021

Expires 04/01/2022

I, Judith French, hereby certify that I am the Director of Insurance in the State of Ohio and have supervision of insurance business in said State and as such I hereby certify that

### RLI INSURANCE COMPANY

of Illinois is duly organized under the laws of this State and is authorized to transact the business of insurance under the following section(s) of the Ohio Revised Code:

#### Section 3929.01 (A)

Accident & Health	Guaranteed Renewable A & H
Aircraft	Inland Marine
Allied Lines	Medical Malpractice
Boiler & Machinery	Multiple Peril - Commercial
Burglary & Theft	Multiple Peril - Farmowners
Collectively Renewable A & H	Multiple Peril - Homeowners
Commercial Auto - Liability	Noncancellable A & H
Commercial Auto - No Fault	Nonrenew-Statement Reasons (A&H)
Commercial Auto - Physical Damage	Ocean Marine
Credit	Other Accident only
Credit Accident & Health	Other Liability
Earthquake	Private Passenger Auto - Liability
Fidelity	Private Passenger Auto - No Fault
Financial Guaranty	Private Passenger Auto - Physical Damage
Fire	Surety
Glass	Workers Compensation
Group Accident & Health	

RLI INSURANCE COMPANY certified in its annual statement to this Department as of December 31, 2020 that it has admitted assets in the amount of \$2,314,336,744, liabilities in the amount of \$1,192,744,750, and surplus of at least \$1,121,591,994.

IN WITNESS WHEREOF, I have hereunto subscribed my name and caused my seal to be affixed at Columbus, Ohio, this day and date.

*Judith L. French*

Judith French, Director



INS7230(Rev. 6/2003)

Accredited by the National Association of Insurance Commissioners (NAIC)



P.O. BOX 3967 PEORIA, IL 61612-3967  
P: (800)545-2402 E: support@rli.com  
RUSURETY.COM

# RLI Insurance Company

December 31, 2020

## Admitted Assets

Investments:	
Fixed maturities	\$ 941,654,491
Equity securities	1,122,236,300
Short-term investments	0
Real estate	30,947,050
Properties held to produce income	0
Cash on hand and on deposit	47,740,062
Other invested assets	51,152,519
Receivables for securities	27,482
Agents' balances	86,151,757
Investment income due and accrued	7,413,030
Funds held	0
Reinsurance recoverable on paid losses	20,970,445
Net deferred tax asset	399,789
Guarantee funds receivable or on deposit	0
Electronic data processing equipment, net of depreciation	39,285
Receivable from affiliates	608,401
Other admitted assets	2,556,493
	2,439,638
Total Admitted Assets	\$ 2,314,336,744

## Liabilities and Surplus

Liabilities:	
Reserve for unpaid losses and loss adjustment expenses	\$ 686,262,614
Unearned premiums	277,760,198
Accrued expenses	72,969,008
Funds held	350,474
Advance premiums	12,334,552
Amounts withheld	76,086,493
Remittances and items not allocated	2,245,962
Dividends declared and unpaid	28,858
Ceded reinsurance premium payable	23,910,949
Payable for securities	2,315,086
Statutory penalties	289,600
Current federal & foreign income taxes	0
Federal income tax payable	10,763,540
Borrowed money and accrued interest	0
Drafts outstanding	0
Payable to affiliate	15,714,222
Other liabilities	9,843,395
Total Liabilities	\$ 1,192,744,750
Surplus:	
Common stock	\$ 10,000,375
Additional paid-in capital	242,451,084
Unassigned surplus	869,140,536
Total Surplus	\$ 1,121,591,994
Total Liabilities and Surplus	\$ 2,314,336,744

State of Illinois }

County of Peoria }

The undersigned, being duly sworn, says: That he is the President of RLI Insurance Company; that said Company is a corporation duly organized, in the State of Illinois, and licensed and engaged in business in the State of Ohio and has duly complied with all the requirements of the laws of said State applicable of said Company and is duly qualified to act as Surety under such laws; that said Company has also complied with and is duly qualified to act as Surety under the Act of Congress approved July 1947, 6U.S.C. sec. 6-13; and that to the best of his knowledge and belief the above statement is a full, true, and correct statement of the financial condition of the said Company on the 31st day of December 2020.

Attest:

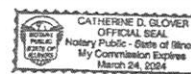


{ Corporate Seal Affixed }

*Craig Klithner*  
Craig Klithner, President

*Olga S. Happel*  
Olga S. Happel, Assistant Secretary

Sworn to before me this 11th day of March, 2021.



{ Notary Seal Affixed }

*Catherine D. Glover*  
Catherine D. Glover, Notary Public, State of Illinois

MO058321

**ATTACHMENT B  
BID FORM**

**ERIE COUNTY ENGINEER  
2021 ROCK SALT**

<b>MATERIAL:</b>	Bulk Rock Salt (Sodium Chloride)	
<b>QUANTITY:</b>		
	Erie County Engineer, Highway Dept.	3,200 Tons
	Berlin Township	200 Tons
	Florence Township	100 Tons
	Groton Township	100 Tons
	Huron Township	600 Tons
	Margaretta Township	300 Tons
	Milan Township	600 Tons
	Oxford Township	175 Tons
	Perkins Township	600 Tons
	Village of Berlin Heights	100 Tons
	Village of Castalia	100 Tons
	Village of Milan	400 Tons
	City of Huron	1,000 Tons
	City of Sandusky	2,500 Tons
	Sandusky City Schools	40 Tons
	Erie County Facilities Dept.	150 Tons
	Total Tons Estimated	10,165 Tons

**CONTRACT DURATION:** All bids shall be guaranteed for the 2022 Calendar Year. Contract shall be effective from January 1, 2022 through December 31, 2022.

Having carefully read the specifications attached hereto, the undersigned hereby proposes to furnish all material, as specified and described for the project **TREATED ROCK SALT FOR HIGHWAY ICE CONTROL**, for the following amounts:

**BASE BID**  
**ROCK SALT**     \$ 47.44 /TON     CUSTOMER PICKUP  
                          \$ 45.00 /TON     DELIVERED

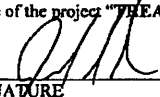
The undersigned acknowledges the following Addenda to the Drawings and Specifications.

Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_     Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_  
 Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_     Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_

Bidder understands that the Contracting Authority reserves the right to reject any or all bids and to waive any informalities in the bidding.

The bidder agrees that this bid shall be good and may not be withdrawn for a period of 60 calendar days after the scheduled closing time for receiving bids.

**NOTE:** Bids must be sealed and addressed to the Erie County Commissioners, and showing the name of the project **"TREATED ROCK SALT FOR HIGHWAY ICE CONTROL"**

	<u>8/19/21</u>
SIGNATURE	DATE
Joel Gerdes, Director of Sales - US Highway	913-344-9123 or 800-323-1641
NAME & TITLE (TYPE OR PRINT)	TELEPHONE
Compass Minerals America Inc	GreenH@compassminerals.com
NAME OF COMPANY	EMAIL
9900 W 109th St, Suite 100, Overland Park, KS 66210	
ADDRESS	
Sandusky - Geo. Gradel Co, 931 W Water St, Sandusky, OH 44870	
STOCKPILE ADDRESS (Including street address, city, state, zip)	

UNITED STATES OF AMERICA  
STATE OF OHIO  
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show COMPASS MINERALS AMERICA INC., a Delaware corporation, having qualified to do business within the State of Ohio on June 1, 1990 under License No. 774029 is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio  
this 24th day of March, A.D. 2021.

*Frank LaRose*

Ohio Secretary of State

Validation Number: 202108305886

*Delaware*

PAGE 1

*The First State*

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF AMENDMENT OF "NORTH AMERICAN SALT COMPANY", CHANGING ITS NAME FROM "NORTH AMERICAN SALT COMPANY" TO "COMPASS MINERALS AMERICA INC.", FILED IN THIS OFFICE ON THE TWENTY-EIGHTH DAY OF JULY, A.D. 2014, AT 4:01 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE KENT COUNTY RECORDER OF DEEDS.

AND I DO HEREBY FURTHER CERTIFY THAT THE EFFECTIVE DATE OF THE AFORESAID CERTIFICATE OF AMENDMENT IS THE FIRST DAY OF AUGUST, A.D. 2014.



2149843 8100

141004732

You may verify this certificate online  
at [corp.delaware.gov/authentic.stm](http://corp.delaware.gov/authentic.stm)

*Jeffrey W. Bullock*  
AUTHENTICATION: 1573508

DATE: 07-28-14

State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 04:01 PM 07/29/2014  
FILED 04:01 PM 07/29/2014  
SRV 161004732 - 2149845 FILE

STATE OF DELAWARE  
CERTIFICATE OF AMENDMENT  
OF SECOND AMENDED AND RESTATED  
CERTIFICATE OF INCORPORATION

NORTH AMERICAN SALT COMPANY, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"), does hereby certify:

1. That at a meeting of the Board of Directors of North American Salt Company resolutions were duly adopted setting forth a proposed amendment of the Second Amended and Restated Certificate of Incorporation of the Corporation, declaring such amendment to be advisable and calling a meeting of the stockholder of the Corporation for consideration thereof. The resolution setting forth the proposed amendment is as follows:

RESOLVED, that the Second Amended and Restated Certificate of Incorporation of the Corporation be amended by changing the Article numbered "FIRST" so that, as amended, such Article shall be and read as follows:

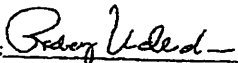
FIRST: The name of the Corporation is Compass Minerals America Inc. (hereinafter called the "Corporation").

2. That thereafter, pursuant to resolution of its Board of Directors, a special meeting of the stockholders of the Corporation was duly called and held upon notice in accordance with Section 222 of the General Corporation Law of the State of Delaware at which meeting the necessary number of shares as required by statute were voted in favor of the amendment.

3. That the amendment was duly adopted in accordance with the provisions of Section 242 of the General Corporation Law of the State of Delaware.

4. That this amendment shall be effective on the 1<sup>st</sup> day of August, 2014.

IN WITNESS WHEREOF, the Corporation has caused this certificate to be signed this 28<sup>th</sup> day of July, 2014.

By:   
Rodney L. Underdown  
Chief Financial Officer and Secretary

UNANIMOUS WRITTEN CONSENT  
OF THE BOARD OF DIRECTORS  
OF  
COMPASS MINERALS AMERICA INC.

March 10, 2021

The undersigned, being all of the members of the board of directors of Compass Minerals America Inc., a Delaware corporation (the "Corporation"), hereby consent in writing pursuant to Section 141(f) of the Delaware General Corporation Law to the adoption of the following resolutions without a meeting and waive any notice required in connection therewith.

Authorized Signatories

WHEREAS, from time to time, it is desirable for individuals to sign documents on behalf of the Corporation in connection with sales transactions relating to the Corporation's Highway Sales Department.

NOW, THEREFORE, BE IT RESOLVED, that the following individuals (the "Authorized Signatories") be, and each of them hereby is, authorized, subject to applicable limitations under the Corporation's Delegation of Authority Policy, on behalf of the Corporation, to sign bids, performance bonds and contracts for the sale of sodium chloride and other deicing products, and to sign any other documents which, in his or her opinion, are necessary or desirable in order to effectuate and carry out the foregoing, and all other individuals who were so authorized prior to the date first written above are no longer so authorized:

Kevin S. Crutchfield	President and CEO
James D. Standen	Chief Financial Officer
S. Bradley Griffith	Chief Commercial Officer
Mary L. Frontczak	Chief Legal and Administrative Officer and Corporate Secretary
Luis E. Montiel	Vice President, Finance and Treasurer
Jon Schaeiders	Vice President, Salt
Bill Crooks	Director, Customer Service
Joel Gerdes	Director, U.S. Highway Sales
Joe Uriel	Director, Sales Industrial
Ryan Royer	National Sales Manager
Sean Lierz	Highway Sales Senior Manager
Harrison Green	Highway Sales Manager
Austin Welch	Highway Sales Manager
Matthew Denner	Sales Manager
Teresa Wilde	Sales Manager
Zoe Vantzios	Assistant Secretary

General

RESOLVED, that the officers of the Corporation are, and each of them is, hereby authorized, for and on behalf of the Corporation, to execute, deliver, file, acknowledge and record any and all such documents and instruments, and to take or cause to be done any and all such other things as they, or any of them, may deem necessary or desirable to effectuate and carry out the resolutions adopted hereby; and

FURTHER RESOLVED, that any actions previously taken or caused to be taken by any officer of the Corporation or any Authorized Signatory in connection with the matters contemplated by these resolutions, or in carrying out the terms and intentions of the above resolutions, are hereby acknowledged to be duly authorized acts performed on behalf of the Corporation and are hereby ratified, confirmed and adopted as such.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned have caused this consent to be duly executed as of the date first written above. This consent may be executed via .pdf, facsimile or other electronic means and in two or more counterparts, each of which will be deemed an original, and all of which together will constitute one and the same instrument.

  
James D. Standen

\_\_\_\_\_  
Zoe A. Vantzios

IN WITNESS WHEREOF, the undersigned have caused this consent to be duly executed as of the date first written above. This consent may be executed via .pdf, facsimile or other electronic means and in two or more counterparts, each of which will be deemed an original, and all of which together will constitute one and the same instrument.

James D. Standen

*Zoe A. Vantzow*  
Zoe A. Vantzow



## CREDIT INFORMATION

<b>FIRM NAME:</b>	Compass Minerals America Inc.	<b>PHONE:</b>	(913) 344-9100
<b>PRINCIPAL ADDRESS:</b>	9800 W. 109 <sup>th</sup> St., Suite 100 Overland Park, Kansas 66210	<b>FEDERAL ID CODE:</b>	48-1047632
<b>MAILING ADDRESS:</b>	Same	<b>DATE INCORPORATED:</b>	01/21/88
<b>OTHER LOCATIONS:</b>	Chicago, IL; Duluth, MN; Ogden, UT; Lyons, KS; Coto Blanco, LA; Buffalo, NY	<b>DATE STARTED:</b>	1817
		<b>TYPE OF BUSINESS:</b>	Manufacturing

### OFFICERS:

Kevin S. Crutchfield	President and CEO
James D. Standen	Chief Financial Officer
S. Bradley Griffith	Chief Commercial Officer
George J. Schuller, Jr.	Chief Operations Officer
Mary L. Frontczak	Chief Legal and Administrative Officer and Corporate Secretary
Luis E. Montiel	Vice President, Finance and Treasurer
Gary R. Gose	Vice President, Tax and Assistant Secretary
Zoe A. Vantzow	Assistant Secretary
Kelley A. Schnieders	Assistant Secretary

### TRADE REFERENCES:

Wheeler Machinery Co.  
4801 W 2100 S  
West Valley City, UT 84120  
[account-coordinators@wheelercat.com](mailto:account-coordinators@wheelercat.com)  
801-978-1850 (fax)

H&E Equipment LLC  
7500 Pecus Lane  
Baton Rouge, LA 70809  
225-758-3802  
225-758-3821 (fax) attn. Teresa  
[tsanders@he-equipment.com](mailto:tsanders@he-equipment.com)

Prince Agri Products  
Contact: Kathy Irvin  
229 Radio Road  
Quincy, IL 62305  
(217) 582-1332  
(217) 223-2808 (fax)

Salem Packaging Inc.  
c/o Intoplast Credit  
9 Peach Tree Hill Road  
Livingston NJ 07039  
973-740-8205 (Fax)

### BANK REFERENCES:

JP Morgan Chase  
One Chase Plaza, 7<sup>th</sup> Floor  
New York, NY 10005

Account No.: 581776991  
Contact: Credit Reference Group  
Tel: (817) 398-7201  
Fax: (817) 345-3794 or 3795

### RESALE / EXEMPTION STATUS:

Exemption certificates provided upon request for items which are incorporated as an ingredient or component part of other tangible personal property to be produced for ultimate sale at retail by manufacturing, processing or fabricating.

Signature page to UWC - CMA Hwy Sales Authorized Signatories

August 2020





## Goderich - US Bulk Deicing Salt

### Product Data Sheet

#### Production Location

Goderich, Ontario - Canada

#### Product Description

Rock salt obtained by conventional mining methods, crushed, and screened to size.

#### Method of Analysis

American Society for Testing and Materials Procedures D632 and E534. All other testing is from Compass Minerals internal quality control procedures, which are available upon request.

#### Physical Properties

Bulk Density - 1220 kg/m<sup>3</sup> (76 lbs/ft<sup>3</sup>), average particle size 0.011"

#### Admixture

Yellow Prussiate of Soda (YPS) added - If requested by customer

Constituent	Formula	(%)	Typical	Range
Sodium Chloride	NaCl	(%)	98.5	94.1 - 99.9
Calcium Sulfate	CaSO <sub>4</sub>	(%)	2.7	0.9 - 4.8
Calcium Chloride	CaCl <sub>2</sub>	(%)	0.00	0.00 - 0.01
Magnesium Chloride	MgCl <sub>2</sub>	(%)	0.33	0.00 - 0.08
Sodium Sulfate	Na <sub>2</sub> SO <sub>4</sub>	(%)	0.00	0.00 - 0.03
Moisture		(%)	0.3	0.00 - 1.1
Water Insolubles		(%)	0.8	0.1 - 1.9
Calcium	Ca	ppm	7948	2048 - 13247
Magnesium	Mg	ppm	224	0 - 204
Sulfate	SO <sub>4</sub>	ppm	1900	603 - 9175

#### TYPICAL SCREEN ANALYSIS

% Passing (99.1% Confidence)

U.S.S. Mesh	Tyler Mesh	Open (inches)	Typical % Passing	Range % Passing
0.000	0.500	0.500	89.8	85.9 - 100
3/8	0.375	0.375	97.2	92.5 - 100
4	0.187	0.187	98.6	92.5 - 100
8	0.093	0.093	97.8	94.3 - 100
16	0.047	0.047	97.3	94.4 - 100
30	0.025	0.025	95.6	91.7 - 100

Average Particle Size 0.011 inches (7.25 mesh)

UPC Code	Product Code	New Product Code	Bag Size (Lbs.)
0615	613544		Bulk

Compass Minerals America Inc.  
9900 West 106th Street - Suite 100  
Overland Park, KS 66210  
Phone 800-325-1541 Fax 800-359-7258

This information is based on our present state of knowledge and is intended to provide general notes on the product(s) supplied by us and their uses. The information should not be construed as a specific property promise or guarantee of the product(s).

March 2019



### Product Data Sheet

## Deicing Salt

#### Production Location

Cote Blanche, Louisiana - USA

#### Product Description

- Rock salt obtained by conventional mining methods, crushed, and screened to size
- No more than 30% of product passes 30-mesh screen

#### Physical Properties

- Bulk Density: 72 lb/ft<sup>3</sup>
- Average Particle Size: 0.103"

#### Admixture

- Yellow Prussiate of Soda (YPS) added to a max of 50 ppm

#### Method of Analysis

- American Society for Testing and Materials Procedures D632 and E534
- All other testing is from Compass Minerals' internal quality control procedures, which are available upon request.

Constituent	Formula	(%)	Typical	Range
Sodium Chloride	NaCl	(%)	98.44	96.2 - 99.2
Calcium Sulfate	CaSO <sub>4</sub>	(%)	1.27	0.38 - 1.7
Calcium Chloride	CaCl <sub>2</sub>	(%)	0.03	0 - 0.24
Magnesium Chloride	MgCl <sub>2</sub>	(%)	0.01	0 - 0.77
Water Insolubles		(%)	0.12	0 - 0.64
Moisture		(%)	0.10	0 - 0.64
Calcium	Ca	ppm	3150	2239 - 4082
Magnesium	Mg	ppm	63	0 - 198
Sulfate	SO <sub>4</sub>	(%)	8326	4779 - 11871

#### Typical Screen Data

U.S.S. Mesh	Tyler Mesh	Open (inches)	Typical % Passing	Range % Passing
3/4	0.75	0.75	100.0	99 - 100
1/2	1/2	0.5	99.8	98 - 100
0.375	0.375	0.375	95.5	83 - 100
4	4	0.187	77.6	42 - 100
8	8	0.0937	47.0	4 - 90
16	16	0.0469	21.4	0 - 45
30	28	0.0234	9.2	0 - 24

Description	Old Product Code	New Product Code
Bulk	7608	613624
Bulk, Untreated		2932815

This information is based on our present state of knowledge and is intended to provide general notes on the product(s) supplied by us and their uses. The information should not be construed as a specific property promise or guarantee of the product(s). Chemical Analysis and Screen data are based on the previous year's historical data.

January 2021

Compass Minerals  
9900 West 106th Street - Suite 100  
Overland Park, Kansas 66210  
Ph. 800-755-7258 Fax: 800-359-7258



Conditions for safe storage, including any incompatibilities: Store in original tightly closed container. Store away from incompatible materials, i.e. strong oxidizing agents (see Section 10)

### 8. Exposure Controls/Personal Protection

Occupational exposure limits	No exposure limits noted for ingredient(s).
Biological limit values	No biological exposure limits noted for the ingredient(s).
Appropriate engineering controls	TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL.
	TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (Insoluble) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hour TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV.
	Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits.
Individual protection measures, such as personal protective equipment	
Eye/face protection	Safety glasses if eye contact is possible.
Skin protection	
Hand protection	If there is constant skin contact, rubber gloves are recommended.
Other	Wear suitable protective clothing.
Respiratory protection	No personal respiratory protective equipment normally required.
Thermal hazards	Not applicable.
General hygiene considerations	Always observe good personal hygiene measures, such as washing after handling the material and before eating, drinking, and/or smoking. Routinely wash work clothing and protective equipment.

### 9. Physical and Chemical Properties

Appearance	Crystalline.
Physical state	Solid.
Form	Solid.
Color	White.
Odor	Odorless.
Odor threshold	Not applicable.
pH	6 - 8 (Neutral)
Melting point/freezing point	Not applicable.
Initial boiling point and boiling range	Not applicable.
Pour point	Not applicable.
Specific gravity	Not applicable.
Partition coefficient (n-octanol/water)	Not applicable.
Flash point	Not applicable.
Evaporation rate	Not applicable.
Flammability (solid, gas)	Not applicable.
Upper/lower flammability or explosive limits	
Flammability limit - lower (%)	Not applicable.
Flammability limit - upper (%)	Not applicable.
Explosive limit - lower (%)	Not applicable.
Explosive limit - upper (%)	Not applicable.
Vapor pressure	Not applicable.
Vapor density	Not applicable.
Relative density	Not applicable.
Solubility(ies)	Not available.
Auto-ignition temperature	Not applicable.

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Page: 3 of 6

Issue date: 26-September-2015

Decomposition temperature: Not applicable  
Viscosity: Not applicable

### 10. Stability and Reactivity

Reactivity	None known.
Possibility of hazardous reactions	No dangerous reaction known under conditions of normal use.
Chemical stability	Material is stable under normal conditions.
Conditions to avoid	Contact with incompatible materials, i.e. strong oxidizing agents.
Incompatible materials	Strong oxidizing agents.
Hazardous decomposition products	Chlorine gas, Hydrogen chloride, Oxides of sodium.

### 11. Toxicological Information

Information on likely routes of exposure		
Ingestion	Expected to be a low ingestion hazard.	
Inhalation	No adverse effects due to inhalation are expected.	
Skin contact	No adverse effects due to skin contact are expected.	
Eye contact	Direct contact with eyes may cause temporary irritation.	
Symptoms related to the physical, chemical and toxicological characteristics		
Information on toxicological effects		
Acute toxicity	Not classified.	
Product	Species	Test Results
Salt (CAS Number)		
Acute inhalation LC50	Rat	21 mg/L, estimated
Skin corrosion/irritation	Exposure minutes	Prolonged skin contact may cause temporary irritation.
Erythema value	Not available.	
Oedema value	Not available.	
Serious eye damage/eye irritation	Direct contact with eyes may cause temporary irritation.	
Cornial opacity value	Not available.	
Iris lesion value	Not available.	
Conjunctival reddening value	Not available.	
Conjunctival oedema value	Not available.	
Recover days	Not available.	
Respiratory or skin sensitization		
Respiratory sensitization	Not available.	
Skin sensitization	This product is not expected to cause skin sensitization.	
Germ cell mutagenicity	No data available to indicate product or any components present at greater than 0.1% are mutagenic or genotoxic.	
Mutagenicity	No data available to indicate product or any components present at greater than 0.1% are mutagenic or genotoxic.	
Carcinogenicity	This product is not considered to be a carcinogen by IARC, ACGIH, NTP, or OSHA.	
Reproductive toxicity	This product is not expected to cause reproductive or developmental effects.	
Teratogenicity	Not classified.	
Specific target organ toxicity - single exposure	Not classified.	
Specific target organ toxicity - repeated exposure	Not classified.	
Aspiration hazard	Not classified.	

020427

Page: 4 of 6

Issue date: 26-September-2015





September 22, 2021

Kathy Deehr  
Berlin Township  
12101 St Rt 61  
P O Box 52  
Berlin Heights, OH 44814

Customer #: H701377

Kathy Deehr,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Berlin Township  
Berlin Rd  
.10 N of Hill on Berlin Road  
Berlin Heights, OH 44814

Destination #: H750699



---

Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Compass Minerals America Inc. recognizes the importance of safe and clean roads. The goal of our organization is to consistently exceed your service and product quality expectations. Please help us to serve you better by contacting the Highway Sales Department at (800) 323-1641 with any questions or comments. Also, if any of the above customer information is incorrect or has changed, please notify us. Thank you again for your business!

Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Cory Swalsgood  
City of Huron  
417 Main St  
Huron, OH 44839

Customer #: H703455

Cory Swalsgood,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: City of Huron Dpw  
10 Waterworks Dr  
E of Huron Plaza Shopping CT ON  
Huron, OH 44839

Destination #: H756152

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Elisabeth Sowecke  
City of Sandusky  
240 Columbus Ave  
Sandusky, OH 44870

Customer #: H705506

Elisabeth Sowecke,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: City of Sandusky - Cement Ave  
1024 Cement Avenue  
Sandusky, OH 44870

Destination #: H761821

Ship To: City of Sandusky - 1st St  
2425 1st St  
Sandusky, OH 44870

Destination #: H873990



Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Denise Bellamy  
Erie County  
2700 Columbus Ave  
Sandusky, OH 44870

Customer #: H702815

Denise Bellamy,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: highwayorders@compassminerals.com  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

**Depot:** Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

**Ship To:** Erie CO Highway Dept  
2614 Columbus Avenue  
Sandusky, OH 44870

**Destination #:** H754953

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Nancy Broderick  
Erie County Building Maintenance  
2900 Columbus Ave.  
Building Maintenance  
Sandusky, OH 44870

Customer #: H625028

Nancy Broderick,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 813-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Erie CO Building Maintenance  
2900 Columbus Ave.  
Sandusky, OH 44870

Destination #: H625029

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Misty Johannsen  
FLORENCE TOWNSHIP  
11011 CHAPEL STREET  
Wakeman, OH 44889

Customer #: H702927

Misty,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 813-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Florence Township  
12115 Florence Wakeman Rd  
Berlin Heights, OH 44814

Destination #: H764031

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department





September 22, 2021

Nancy Funnl  
Groton Township  
9414 Portland Road  
Castalia, OH 44824

Customer #: H703220

Nancy Funnl,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

**Depot:** Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

**Ship To:** Groton Township  
9414 Portland Rd  
Castalia, OH 44824

**Destination #:** H764057

---

Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Matt Dewey  
Huron Township  
1820 Bogart Road  
Huron, OH 44839

Customer #: H700421

Matt Dewey,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

**Depot:** Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

**Ship To:** Huron Township  
1820 Bogart Rd  
Huron, OH 44839

**Destination #:** H764060

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Bob Day  
Margaretta Township  
114 Main Street  
P O Box 278  
Castalia, OH 44824

Customer #: H704072

Bob Day,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Margaretta Township  
316 E Lucas St  
Castalia, OH 44824

Destination #: H764069

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Zach Rospert  
Milan Township Trustees  
1518 State Rt 113 E  
Milan, OH 44846

Customer #: H704279

Zach Rospert,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Milan Township  
1518 St Rt 113 E  
Milan, OH 44846

Destination #: H764077

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Phillip David  
Oxford Township  
11104 Ransom Rd  
Monroeville, OH 44847

Customer #: H704771

Phillip David,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Oxford Township  
11104 Ransom Rd  
Monroeville, OH 44847

Destination #: H758523

---

Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Diane Schaefer  
Perkins Township  
Office of the Clerk  
2610 Columbus Avenue  
Sandusky, OH 44870

Customer #: H704858

Diane Schaefer,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.

You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Perkins Township  
2610 Columbus Avenue  
Sandusky, OH 44870

Destination #: H764080

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

If you would like to receive an order acknowledgement, shipment notification as trucks are shipping and/or invoices via e-mail, please e-mail [ACCOUNTDATA@COMPASSMINERALS.COM](mailto:ACCOUNTDATA@COMPASSMINERALS.COM) with the CUSTOMER and DESTINATION number(s) for your account and recipient e-mail address per destination.

Compass Minerals America Inc. recognizes the importance of safe and clean roads. The goal of our organization is to consistently exceed your service and product quality expectations. Please help us to serve you better by contacting the Highway Sales Department at (800) 323-1641 with any questions or comments. Also, if any of the above customer information is incorrect or has changed, please notify us. Thank you again for your business!

Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Kevin Toms  
Sandusky City Schools  
407 Decatur Street  
Sandusky, OH 44870

Customer #: H918893

Kevin Toms,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.  
You can order via Email (Recommended) or Phone at:

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**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Sandusky City Schools  
c/o City of Sandusky  
1024 Cement Avenue  
Sandusky, OH 44870

Destination #: H973561

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Kathy Deehr  
Village of Berlin Heights  
8 W Main St  
Berlin Heights, OH 44814

Customer #: H717085

Kathy Deehr,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.  
You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Village of Berlin Heights  
8 W Main St  
Berlin Heights, OH 44814

Destination #: H717087

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Cathy Griggs  
Village of Castalia  
128 Depot Street  
Castalia, OH 44824

Customer #: H702112

Cathy Griggs,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.  
You can order via Email (Recommended) or Phone at:

---

**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Village of Castalia  
Cement St .25 Mi W of SR 269  
Castalia, OH 44824

Destination #: H764013

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Sincerely,  
Compass Minerals America Inc.  
Highway Sales Department



September 22, 2021

Zach Rospert  
Village of Milan  
11 S Main Street  
Milan, OH 44846

Customer #: H701376

Zach Rospert,

Compass Minerals America Inc. appreciates the opportunity to service your deicing salt requirements for the upcoming season.  
You can order via Email (Recommended) or Phone at:

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**Order Contact**

Compass Minerals  
Email: [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)  
Tel: 800-323-1641 x1  
Fax: 913-338-7945  
Hours: M-F, 8:00 - 5:00 pm CST

Depot: Sandusky  
Geo. Gradel Co.  
931 W. Water St  
Sandusky, OH 44870  
Tel: 419-626-3915

Ship To: Village of Milan  
6 Merry Street  
Milan, OH 44846

Destination #: H763952

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Maintaining a sufficient supply of deicing salt is an important step towards a successful winter maintenance program. Frequent and early ordering ensures you have inventory on hand to meet the next snowfall and assists your servicing facility in arranging deliveries at a time convenient to your operation. CUSTOMER PICK UP ORDERS WITH REMAINING BALANCES AFTER 14 DAYS WILL BE SYSTEMATICALLY CANCELLED.

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Compass Minerals America Inc.  
Highway Sales Department